

ALLIANCE BUILDER

VOLUME 4 • DECEMBER 2, 2024



HIGHLIGHTS INSIDE THIS ISSUE

- ✓ 6 Holiday Sales Strategies for Small Businesses to Win the Season
- ✓ Investor Limelight
- ✓ River to Cloud Trail
- ✓ Events & Job Postings
- ✓ What Every Small Business Needs to Know about the Corporate Transparency Act

Welcome to the next edition of Alliance Builder a bi-monthly newsletter of the Alliance for Dade, your chamber of commerce and welcome center. This newsletter will feature news and happenings in and around Dade County. If you have a article or flyer that you would like to share with the community, please feel free to submit it to the Alliance office. Deadline for submissions for the next newsletter will be December 10th.

TITANIUM MEMBER

PLATINUM MEMBER



Building Alliances for Business, Tourism & Community in Dade County

TWO MOUNTAINS ONE VALLEY



E N D L E S S A D V E N T U R E

T R E N T O N - D A D E

6 Holiday Sales Strategies for Small Businesses to Win the Season

by Erik Logan, Contributor

Holiday sales are stressful. The season presents both a significant opportunity and a challenge for small businesses and entrepreneurs. The year's final months often determine annual success, with the holiday rush playing a pivotal role in revenue generation.

Two out of three small businesses – and 89% of the retail businesses – emphasize the holiday season's importance to their bottom line, according to a 2023 American Express survey. However, economic uncertainties and mixed forecasts—ranging from predictions of the “worst Black Friday ever” to modest sales increases of 2.5% to 3.5%—add to the uncertainty and stress for the 2024 season.

A new trend is emerging: slow shopping. Newsweek reports that 73% of consumers are taking a slow shopping approach this year. This means they are starting their shopping early but not rushing to purchase everything immediately – that way they spend money more deliberately.



Forbes

[Click Here for the 6 Holiday Sales Strategies](#)



YOUR TOTAL SYSTEMS APPROACH TO ROOFTOP EQUIPMENT

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TRENTON, GA 30752**

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(706) 657-5571**

roofcurb.com



Top 100 Courses to Play in the US



McLemore has some big news from [GOLF.com](https://www.golf.com)..their internationally recognized Highlands course has made the "Top 100 Course You Can Play" list!

A master-planned mountaintop community in Northwest Georgia - only about 25 miles from Chattanooga, Tennessee - McLemore is the smallest facility in this select group but has added a second 18-hole layout, "The Keep." At 2,300 feet above sea level atop Lookout Mountain, McLemore has become best known for the jaw-dropping 18th hole at its Highlands Course that plays along a cliffside and helped inspire the destination's "Play Above the Clouds" tagline. The club has a growing membership and custom-designed homes but affords stay-and-play access to the golf course to those who stay in one of the property's accommodations.



McLEMORE

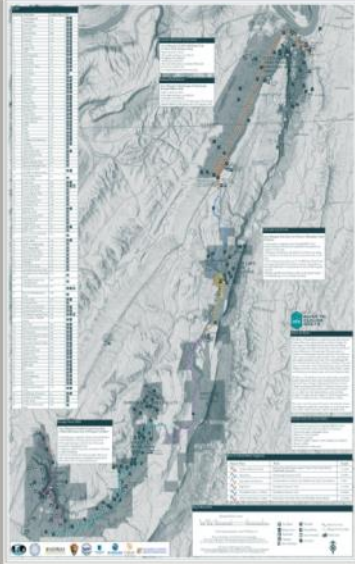
above the clouds

[Click Here to See Entire List](#)

www.McLemore.com



RIVER TO CLOUDS ROUTE



The River to Clouds Route is a multi-use route that traverses Lookout Mountain. Approximately 34 miles in length, the route begins at Cloudland Canyon State Park near Rising Fawn, Georgia, and follows the mountain north to the base of Lookout Mountain in Chattanooga, Tennessee where it connects to Chattanooga's Greenway System. This multi-use route is open to bicycles and foot travel, consisting of both single and double-track trails.

The RCR challenges the most seasoned adventure cyclists, runners, and hikers. Users can expect to encounter rocky technical sections, scenic overlooks, tumbling mountain streams, waterfalls, hidden hollers, unique rock formations, abandoned mines, and several historical sites.

The River to Clouds Route links together several public lands managed by different organizations, including Lookout Mountain Conservancy, National Park Service, Lula Lake Land Trust, Georgia-Alabama Land Trust, Covenant College, and Georgia State Parks. To find out where you can park overnight and camp, please consult the map and make sure to follow the rules and guidelines set by each land manager.

[CLICK HERE FOR MAP](#)

Time to Travel

DADE COUNTY VISITOR'S GUIDE

AVAILABLE

The new 2023-2024 Dade County Visitor Guide is now available at the Trenton-Dade Welcome Center and at www.alliancefordade.com. You can also click the link to the right and see for yourself what there is to see and do in Dade County!

If you have a business that visitors frequent and would like some guides in your business. We will be happy to share them with you, just let us know or stop by and pick some up.

706.657.4488

www.alliancefordade.com

12362 South Main Street, Trenton GA 30752



Click to view the Alliance For Dade Visitors Guide



**Small Business
Development Center**
UNIVERSITY OF GEORGIA

**Consulting Services
Available through the
Alliance For Dade**

NEED SOME HELP WITH YOUR BUSINESS??

See below how the Small Business Development Center Helps Businesses

Columbus OBGYN Practice Turns to UGA SBDC for Business Restart

A few years after her husband, Dr. Herman H. Eldridge, Jr. passed away, Patricia Eldridge knew she wanted to reopen his OBGYN medical practice to keep his name and legacy alive. In October 2022, she opened Eldridge MBS Wellness, a medical practice in Columbus, Georgia, providing OBGYN and wellness services for women of all ages.

With limited business knowledge and funds to keep the business on track, Eldridge reached out to Thomas Credle, business consultant at the University of Georgia Small Business Development Center (UGA SBDC) in Columbus, for help. Today, she is adding more employees and service providers to handle the practice's growing patient load.



“When I first opened, I was putting all my resources in the business, and nothing was happening. We were only seeing five patients per week with two providers, and I was paying the salaries and business expenses out of my pocket,” said Eldridge. “I needed to find a way to mindfully run my business and stay profitable.”

For **FREE** one on one consulting, find out more by calling the Alliance for Dade at:

Find Out More

762-399-0558



Small Business
Development Center
UNIVERSITY OF GEORGIA

Online

WEBINARS

Starting a Business

December 3

10:00 AM– 12:00 PM

How to Write a Dynamic Business Plan

December 4

10:00 AM-11:00 AM

Child Care Forum on Systems & Implementation

December 5

9:00 AM-11:00 AM

Develop and Import/Export Business

December 6

9:30 AM—1:30 PM

Finding the Financing Fit for Your Business

December 13

10:00 AM– 11:00 AM

[Register Here](#)



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High Demand Careers Begin Here!



**DENTAL
ASSISTING**

Spring Admissions Deadline: December 3



GNTC is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award associate degrees. A unit of the Technical College System of Georgia, GNTC does not discriminate on the basis of race, color, creed or religion, military status, national or ethnic origin, sex, age or disability. Equity Coordinator, Title VI, Title IX, Section 504 and ADA Coordinator: Brittany Elrod, Walker County Campus, Office Admin 231, 706-764-3832, belrod@gntc.edu.



J.W. Fanning Institute for Leadership Development
UNIVERSITY OF GEORGIA

Youth LEAD

GEORGIA CLASS

Amelia Claire Anderson participates in inaugural class

Thirty high school students representing 29 counties across Georgia have built their leadership skills and knowledge through a statewide youth leadership program run by the University of Georgia.

The students graduated from the inaugural Youth LEAD Georgia class on Nov. 4 at Trilith Studios near Atlanta.

[READ MORE HERE](#)



DADE COUNTY
SCHOOL SYSTEM
CHARACTER. TRADITION. KNOWLEDGE.

DCHS Cheerleading Team
advances to Sweet Sixteen
for 5th year in a row



DCHS Football Team
plays in First Round of
GHSAA State Playoffs.

DMS Motorsports Place 1st & 3rd
DCHS Motorsports Place 2nd at Jekyll





Investor Events and Information

Come in and
get your
tickets for the

BIKE RAFFLE

\$10 A TICKET

100 TICKETS BEING SOLD

at



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2 HARDTAIL MTB
2024 BIKE**

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TRENTON, GA
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tours

ROCK GARDENS

WATERFALL

Fox Mountain Farm
Adventure
Tours

RISING FAWN, GA
678-615-5848

Family
friendly

Photographer
Friendly

Hiking

Boulders



Venue Sip & See



DECEMBER 5TH, 2024 | 4 - 8PM

FREE ADMISSION | 1860 POPE CREEK RD. WILDWOOD GA

MEET VENDORS | LIVE MUSIC | VENUE TOURS | GIVEAWAYS | CAKE TASTINGS | COCKTAILS | PHOTO SPOTS | SAMPLE CATERING | GAMES



DECEMBER DISTRIBUTION DATES

DECEMBER 6th

DECEMBER 20TH

3:00pm-5:00pm

Eastern Time

2026 HWY 136, TRENTON, GA

SERVING DADE COUNTY RESIDENTS, ALWAYS ACCEPTING NEW CLIENTS!

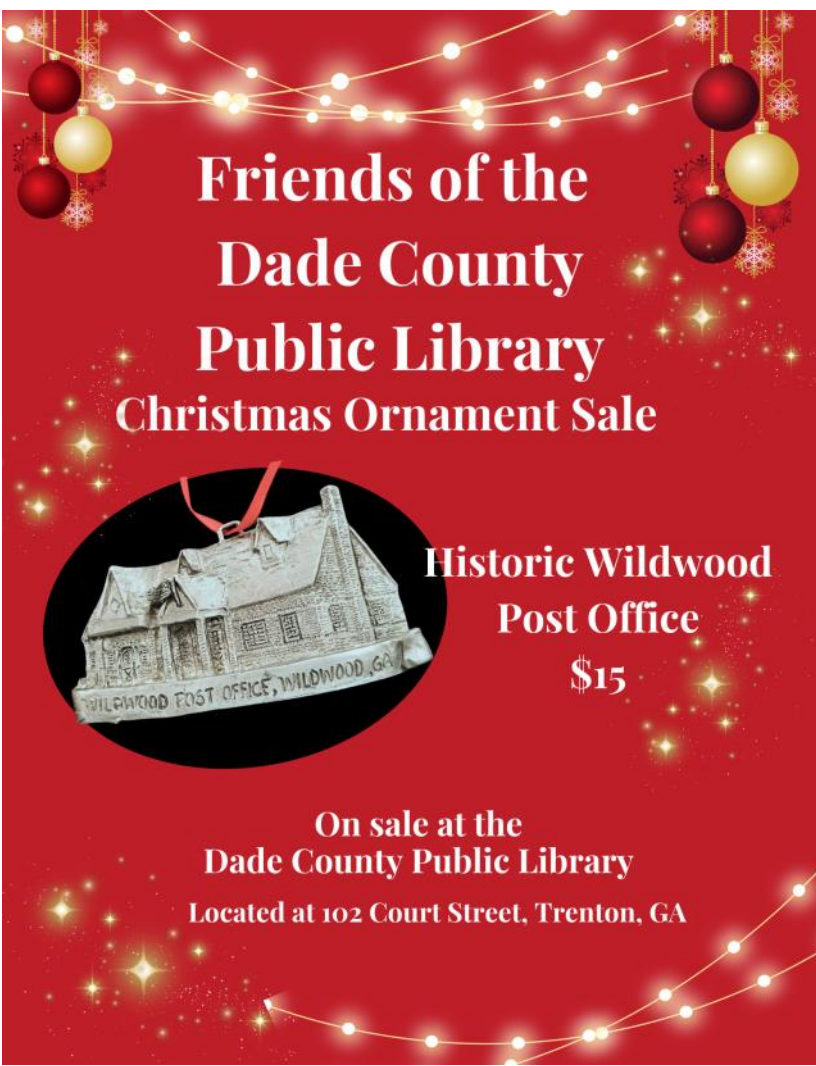
Please bring proof of address



Open to Grades 6th - 12th

Georgia 4-H Project S.A.F.E. uses the shooting sports to teach many valuable life skills. Project S.A.F.E. (Shooting, Awareness, Fun & Education) Provides youth a place to develop a sense of belonging, learn teamwork in a safe environment, and increase concentration skills. Safe and responsible use of firearms is a primary goal. Certified Dade County 4-H volunteer coaches lead teams in Shotgun.

Registration is December 5th at 6 PM at the Ag Center. Registration fee is \$85. Practices begin in January.



Friends of the Dade County Public Library Christmas Ornament Sale



Historic Wildwood Post Office \$15

On sale at the Dade County Public Library Located at 102 Court Street, Trenton, GA

DADE

EXPO

Jolly HOLIDAY MARKET

DECEMBER 7TH 9-4



COME SEE FREE!


Holiday Shopping 

Visit with Santa 
1p - 3p

Holiday Photos 11a-3p

Make a holiday ornament

Door prizes hourly



DADE COUNTY HIGH SCHOOL

300 Tradition Lane, Trenton, GA

DADE EXPO



Jolly HOLIDAY

MARKET

DECEMBER 7 TH
9-4



Grand Prize Drawing
Hand Made Quilt
by:
Blooms & Stitches



DADE COUNTY HIGH SCHOOL

300 Tradition Lane, Trenton, GA

Rising Fawn Studio Tour

December 7-8
10 am-5 pm

Visit 6 studios
Over 12 artists
Within 3 miles

New Salem Community
on Lookout Mountain



Georgia
State Parks
& Historic Sites

Parks on the Air
Cloudland Canyon

10:00 am to 3:00 pm

SATURDAY, DECEMBER 7 2024

Local Ham Radio enthusiasts will have their equipment set up in the Interpretive Center from 10:00 am until 3:00 pm on December 7 and will be engaging with other operators around the globe. Come by and check out their gear, and listen in!

PARKS on the AIR



December 7, 2024

10:00 AM - 3:00 PM

at the Interpretive Center **Cloudland Canyon**
State Park



'tis the
**Season
of Giving.**

TVFCU BRANCH LOCATIONS - DROP OFF
**FT. OGLETHORPE, GA - NEW, UNWRAPPED TOYS AGES 12 -14
YEARS UNTIL DECEMBER 12**

**CHICKAMAUGA, GA - NEW, UNWRAPPED TOYS AGES
NEWBORN - 14 YEARS UNTIL DECEMBER 9**

JOIN US FOR BRIDGE HEALTH'S 3RD ANNUAL

COOKIES WITH SANTA

SATURDAY DECEMBER 14TH

10AM-12PM

DADE COUNTY LIBRARY

102 COURT ST, TRENTON, GA



Cherokee Regional Library System
Dade | Chickamauga | Lafayette-Walker | Rossville

DADE COUNTY SHERIFF'S OFFICE
INVITES YOU TO:

CHRISTMAS CROSSING

Free fun for
kids & families



14TH DEC

3PM-5PM

VETERAN'S PARK IN FRONT OF
DADE COUNTY SHERIFF'S OFFICE

POPCORN - HOT CHOCOLATE - COFFEE - COTTON CANDY
ORNAMENT MAKING - STOCKING DECORATING -
PICTURES WITH SANTA - AND MORE...



Dade County Christmas Parade 2024

sponsored by Bank of Dade

SATURDAY,
DECEMBER 14TH

6 PM

Contact Bank of Dade (706) 657-6842

or

Audrey Clark (423) 443-4038

aclark@bankofdade.com

NO FEE TO ENTER

Save the
Date

December 14th 10-6

Christmas WITH ALPACAS at

Will post official brochure soon!



SANTA JEFF
2PM-5PM

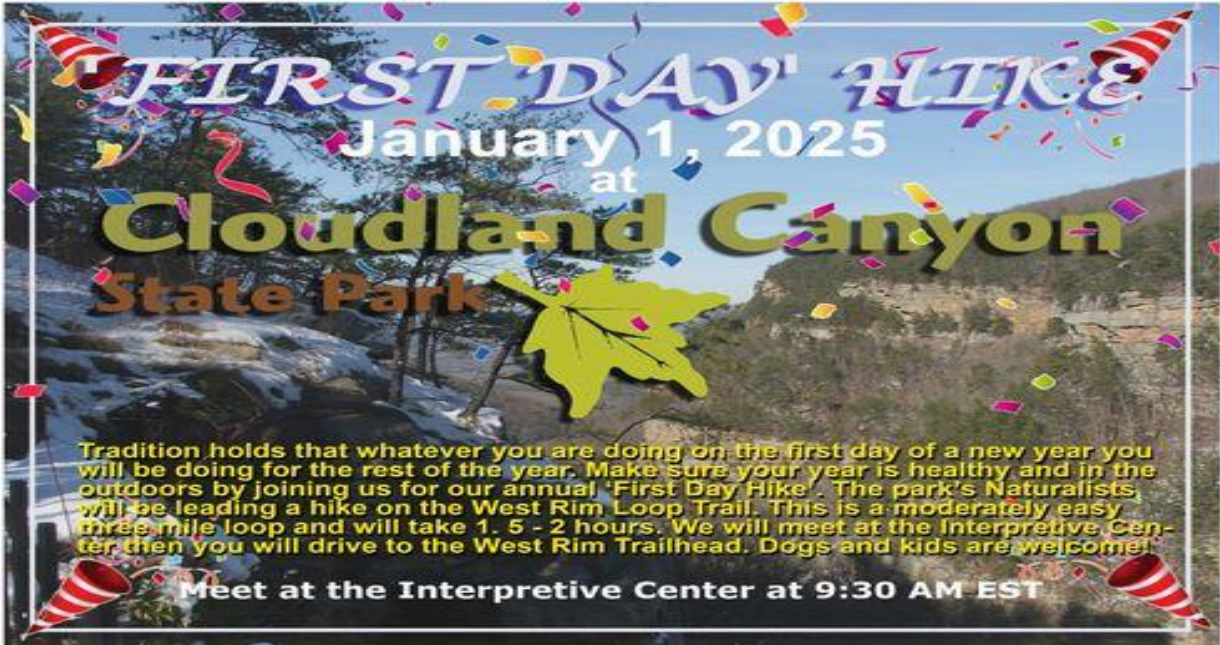
Vendors needed!
MESSAGE OR CALL 4236456002

9:30 am to 12:00 pm

WEDNESDAY, JANUARY 1, 2025

Tradition holds that whatever you are doing on the first day of a new year you will be doing for the rest of the year. Make sure your year is healthy and in the outdoors by joining us for our annual 'First Day Hike' on the West Rim Loop Trail. This is a moderate three mile hike.

\$5 parking 706-6574050



GaStateParks.org

2610 Highway 155 SW
Stockbridge, GA 30281

LOOKOUT MOUNTAIN
FLIGHT PARK
HOLIDAY
Schedule

November 28, 2024

CLOSED

December 24, 2024-December 31, 2024

CLOSED

January 1, 2025

CLOSED

Standard Hours:
Thursday through Monday
9 AM EASTERN- 6 PM EASTERN

www.flylookout.com

Canyon Grill

Holiday
Hours

Thursday, November 28th CLOSED

Tuesday, December 24th CLOSED

Wednesday, December 25th CLOSED

Tuesday, December 31st 5PM-9PM

Wednesday, January 1st CLOSED

NEVER
STOP
LEARNING

WHAT'S
HAPPENING
AT THE
LIBRARY



<https://www.facebook.com/dadecountylibrary/>

 Cherokee Regional Library System
Dade | Chickamauga | LaFayette-Walker | Rossville

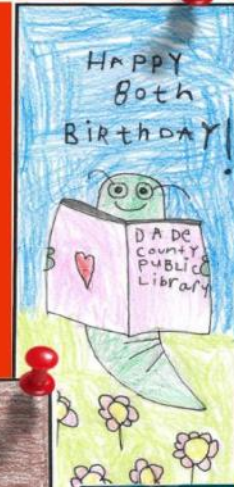
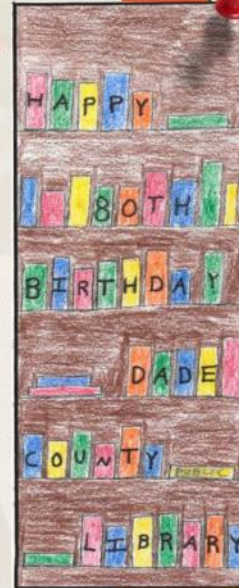
BOOKMARK SALE

Support friends of the library by purchasing one of the winning bookmarks today! Cash or check only.

\$1.00
EACH



Cherokee Regional Library System



JUVENILE CHRISTMAS



BOOK DISPLAY



WE'RE HIRING!

JOIN OUR TEAM!



Library Assistant at Dade
County Public Library
19 hours/week
Scan code to apply



Join Rising Fawn Baptist Church
for Christmas Night of Worship
December 8 at 5pm



4411 Highway 11, Rising Fawn, GA
706-462-2126

CO

What Every Small Business Needs to Know About the Corporate Transparency Act

by Miranda Fraraccio, Contributor



**The Corporate
Transparency Act, which
went into effect in January
2024, may require your
small business to report
information about
ownership to the
government.**

[Click Here for More Information](#)



We Are Moving

DECEMBER 1ST



CBD • ELDERBERRY SYRUP

STEVIE & THE MOON

ALL THINGS HEMP

NEW
LOCATION

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Higdon, AL**

10 MINUTES FROM TRENTON

Hours:

Mon-Sat

10:00-6:00



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CBD
Incense
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SILK BY CLAIRE

CLAIRE is a painter, but not an traditional cloth canvas, her canvas is silk. She is entirely self-taught and has been silk painting for over 30 years. Now, she is heavily inspired by both ecology and concepts of motion. Claire also teaches and produces public art in the area. Visit her website to view her work.

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1039 N. Moore Road ~ Rising Fawn, GA

PRODUCTS AVAILABLE ONLINE & AT THE LAV SHACK OPEN ON SATURDAYS IN SEASON



SCAN HERE FOR MORE 

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Rustic log cabins in a beautiful setting on majestic Lookout Mountain.
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Trenton, Georgia

Providing news weekly to Dade County and surrounding area's since 1965

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SCAN FOR MORE 

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HIRING

We're Hiring!

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Tritex Services, a well established, locally owned and operated company for over 30 plus years is seeking applicants for Assistant Plant Maintenance position and two positions in the Mat Department.

The Assistant Maintenance position is Full Time/ 5 Days per week/ M-F. Selected individuals will assist in various maintenance projects.

Two positions in the Mat Department are Full Time/ 4 Days per week/ M-Th.

Benefits: Medical Insurance, Vision & Dental Insurance. Life/AD&D Insurance, Short Term Disability, 401K for all Full Time Eligible Employees.

APPLY and become a part of our Team.

Apply Online at <https://www.tritexservices.com/online-job-application/> or Directly In Person, 214 South Industrial Blvd, Trenton, GA 30752.



Now Hiring

5404 GA-136, TRENTON, GA

APPLY IN PERSON

706-657-6494

www.guthrieschicken.com



FULL TIME JOB

We're Hiring!

JOIN OUR TEAM AS A TRANSIT DRIVER

We are seeking a responsible, caring, and experienced individual to join our team as a transit driver in Dade County, Georgia.



WE'RE HIRING!
- LINEMAN INSTRUCTOR -

APPLY ON INDEED AND JOIN THE SLTC TEAM!

A BREW WE'RE HIRING!

PART TIME BARISTA/CASHIER

Coffee

PICK UP APPLICATION AT SHOP



Red Fox SERVICE AND REPAIR

About Us:
Red Fox Service and Repair is a commercial maintenance, repair and installation service established to ensure businesses never have to suffer a loss of sales from faulty equipment. Started in 2016, our owner-operated business is well-known for our principles of maintaining a solid work ethic and treating our customers with respect. We currently employ over 20 technicians, each professionally trained and specialized in commercial equipment maintenance, who all work around the clock to ensure that you can call us for help 24 hours a day.

NOW HIRING!!!!
We looking for a highly motivated individual to work on our commercial remodel team. Must have knowledge in general maintenance. Job includes small electrical, small plumbing, painting, moving in equipment, demo, framing. Must pass a drug test and have valid driver's license. 50+ hours per week. \$16 - \$18 per hour depending on experience. All applicants can either send a message in messenger or give me a call at 423-661-6204.

Contact Us

📞 423.661.6204
🌐 www.redfoxrepairs.com



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📧 Michael@ReevesHVAC.net
Lynette@ReevesHVAC.net
📞 706.657.5546 or 423 COLD AIR
🌐 www.reevesheatingandair.com
📍 9069 US-11, Trenton, GA 30752

NOW HIRING KIOSK CLERK

JOB DUTIES INCLUDE GREETING VISITORS, GIVING DIRECTIONS, CASH HANDLING, & ANSWERING QUESTIONS FOR PARK VISITORS - UP TO 29 HOURS PER WEEK BETWEEN 8A - 5P

Cloudland Canyon State Park

LOOKING FOR MOTIVATED INDIVIDUALS WHO HAVE A PASSION WORKING IN NATURE AND WITH GUESTS OF THE PARK TO JOIN OUR TEAM

BENEFITS INCLUDE:

- \$10/ HOUR
- FREE ANNUAL PARK PASS
- 20% DISCOUNT ON OVERNIGHT STAYS
- 25% DISCOUNT ON RETAIL MERCHANDISE

STOP BY THE VISITOR CENTER TO INQUIRE ABOUT THE POSITION- FILL OUT APPLICATION AND SPEAK WITH A HIRING MANAGER TO SET UP AN INTERVIEW

**VISITOR CENTER HOURS
8AM- 5PM DAILY**
122 CLOUDLAND CANYON PARK ROAD,
RISING FAWN, GA 30738

SACs Thrift Ave. - Trenton Trenton, GA

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Thrift Store Associate

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For more information call
Cynthia at 706-657-3070

NOW HIRING

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JOB DUTIES INCLUDE MAKING RESERVATIONS
CASH HANDLING, RETAIL SALES AND
ANSWERING QUESTIONS FOR PARK VISITORS
- UP TO 29 HOURS PER WEEK 8A - 5P



LOOKING FOR MOTIVATED INDIVIDUALS
WHO HAVE A PASSION WORKING IN
NATURE AND WITH GUESTS OF THE
PARK TO JOIN OUR TEAM

BENEFITS INCLUDE:

- \$11/ HOUR
- FREE ANNUAL PARK PASS
- 20% DISCOUNT ON OVERNIGHT STAYS
- 25% DISCOUNT ON RETAIL MERCHANDISE



STOP BY THE VISITOR CENTER TO INQUIRE
ABOUT THE POSITION- FILL OUT
APPLICATION AND SPEAK WITH A HIRING
MANAGER TO SET UP AN INTERVIEW



VISITOR CENTER HOURS 8AM- 5PM DAILY

122 CLOUDLAND CANYON PARK ROAD,
RISING FAWN, GA 30738



Cloudland Canyon is HIRING



Housekeeping position

DUTIES INVOLVE: CLEANING THE
COTTAGES BUT OCCASIONALLY CLEANING
OTHER PARK FACILITIES SUCH AS YURTS,
GROUP LODGE OR GROUP SHELTER

BENEFITS

- \$13/hr
- Free annual park pass
- 20% discount on overnight stays
- 25% discount on retail merchandise



Stop by the Cloudland Canyon Visitor's Center to
apply today

122 Cloudland Canyon Park Road, Rising Fawn, GA 30738
706.657.4050



WE'RE HIRING!

Choose a career that enhances
the lives of patients worldwide.

Browse open positions and learn more at
integer.net/careers
or scan the QR code



WE'RE HIRING!

AT

THE SHOP on Main

EMPLOYEES WILL RECEIVE: PAY RATE \$10.00/HR

OPPORTUNITIES FOR MORE TRAININGS AND EDUCATION
FOR SALES & CUSTOMER SERVICE

WE'RE LOOKING FOR A PERMANENT EMPLOYEE THAT WILL WORK CLOSELY WITH ME &
ALEXIS AND IS EAGER TO HELP THE BUSINESS GROW.

TO APPLY SEND RESUME TO THESHOPONMAINST@YAHOO.COM OR STOP BY AT 12254 S.
MAIN STREET, TRENTON, GA

CALENDER OF EVENTS

DECEMBER 7TH FROM 9-4

Jolly DADE EXPO HOLIDAY MARKET

HOLIDAY SHOPPING, KIDS ZONE, PHOTOS WITH SANTA
DADE COUNTY HIGH SCHOOL
300 TRADITION LANE

DECEMBER 7-8 FROM 10-5



Rising Fawn Studio Tour

VISIT ARTIST STUDIOS
ATOP LOOKOUT
MOUNTAIN

NEW SALEM COMMUNITY

SEE MAP [A7]
RISINGFAWNSTUDIOTOUR ON
FACEBOOK

DECEMBER 14TH FROM 3-6



DECEMBER 14TH: 6P



SPONSORED BY

The Bank of Dade

DECEMBER 21ST: 6P



VETERAN'S PARK, DOWNTOWN



LIKE US AND FOLLOW US

You received this email because
you care about our community.

[Unsubscribe](#)

12362 S Main Street

PO Box 222

Trenton, GA 30752



You **Tube**

Alliance for Dade Board Meetings are Open to the Public.

Next Meeting: TUESDAY, JANUARY 21, 2025 6:00 pm